

PALOMAR COLLEGE FOUNDATION
FINANCIAL STATEMENTS
FOR YEARS ENDED
DECEMBER 31, 2018 AND 2017

**PALOMAR COLLEGE FOUNDATION
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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Palomar College Foundation

We have audited the accompanying financial statements of Palomar College Foundation, (a non-profit organization), which comprise the statements of financial position as of December 31, 2018 and 2017 and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Palomar College Foundation as of December 31, 2018 and 2017 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Wilkinson Hadley King & Co. LLP
El Cajon, California
June 18, 2019

**PALOMAR COLLEGE FOUNDATION
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2018 AND 2017**

	2018	2017
ASSETS		
Current Assets:		
Cash and Cash Equivalents	\$ 294,953	\$ 192,101
Accounts Receivable	18,714	43,838
Current Contributions Receivable, Net	98,181	98,633
Short-Term Investments	3,611,509	3,809,098
Prepaid Expenses	491	643
Total Current Assets	4,023,848	4,144,313
Fixed Assets:		
Property and Equipment, Net	890	2,135
Non-Current Assets:		
Non-Current Contributions Receivable, Net	-	98,181
Endowment Investments	3,740,903	3,996,426
Investments Held Under Split-Interest Agreements	213,024	237,852
Total Non-Current Assets	3,953,927	4,332,459
 TOTAL ASSETS	 \$ 7,978,665	 \$ 8,478,907
 LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts Payable	\$ -	\$ 14,440
Payable to Beneficiaries, Current Portion	4,687	4,416
Total Current Liabilities	4,687	18,856
Long-term Liabilities:		
Payable to Beneficiaries, Net of Current Portion	43,931	48,618
TOTAL LIABILITIES	48,618	67,474
 NET ASSETS		
Without Donor Restrictions	1,204,040	1,535,012
With Donor Restrictions	6,726,007	6,876,421
TOTAL NET ASSETS	7,930,047	8,411,433
 TOTAL LIABILITIES AND NET ASSETS	 \$ 7,978,665	 \$ 8,478,907

The accompanying notes are an integral part of this statement.

**PALOMAR COLLEGE FOUNDATION
STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2018**

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE AND SUPPORT			
General Contributions	\$ 125,964	\$ 1,859,576	\$ 1,985,540
Contributions From Fund Raising Events	294,459	-	294,459
Grants	-	151,250	151,250
Donated Services and Facilities	614,133	-	614,133
Investment Return, Net	(144,978)	(257,190)	(402,168)
Increase in Value of Beneficial Interests in Remainder Trusts	-	3,407	3,407
Net Assets Released From Restrictions, Satisfaction of Program Restrictions	1,907,457	(1,907,457)	-
TOTAL REVENUE AND SUPPORT	2,797,035	(150,414)	2,646,621
EXPENSES			
Program Services:			
Grants/Allocations	1,400,008	-	1,400,008
Scholarships	695,181	-	695,181
Donated Services and Facilities	522,013	-	522,013
Salaries and Benefits	159,597	-	159,597
Fund Raising Events	12,728	-	12,728
Total Program Services	2,789,527	-	2,789,527
Supporting Services:			
Clerical Support	33,687	-	33,687
Software, Support and Training	18,244	-	18,244
Printing and Duplicating	11,081	-	11,081
Consulting Fees	48,600	-	48,600
Travel and Conference	6,623	-	6,623
Audit and Tax Preparation	12,450	-	12,450
Office Expenses	14,075	-	14,075
Other Operating Expenses	25,470	-	25,470
Fund Raising Events	50,912	-	50,912
Donated Services and Facilities	92,120	-	92,120
Memberships and Board Meetings	23,973	-	23,973
Depreciation	1,245	-	1,245
Total Supporting Services	338,480	-	338,480
TOTAL EXPENSES	3,128,007	-	3,128,007
INCREASE (DECREASE) NET ASSETS	(330,972)	(150,414)	(481,386)
NET ASSETS, BEGINNING OF YEAR	1,535,012	6,876,421	8,411,433
NET ASSETS, END OF YEAR	\$ 1,204,040	\$ 6,726,007	\$ 7,930,047

The accompanying notes are an integral part of this statement.

**PALOMAR COLLEGE FOUNDATION
STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2017**

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE AND SUPPORT			
General Contributions	\$ 253,520	\$ 1,425,621	\$ 1,679,141
Contributions From Fund Raising Events	387,415	-	387,415
Grants	-	80,652	80,652
Donated Services and Facilities	544,279	-	544,279
Investment Return, Net	350,146	508,792	858,938
Increase in Value of Beneficial Interests in Remainder Trusts	-	3,138	3,138
Net Assets Released From Restrictions, Satisfaction of Program Restrictions	1,241,200	(1,241,200)	-
TOTAL REVENUE AND SUPPORT	2,776,560	777,003	3,553,563
EXPENSES			
Program Services:			
Grants/Allocations	916,086	-	916,086
Scholarships	736,278	-	736,278
Donated Services and Facilities	462,637	-	462,637
Salaries and Benefits	168,730	-	168,730
Fund Raising Events	36,299	-	36,299
Total Program Services	2,320,030	-	2,320,030
Supporting Services:			
Clerical Support	24,849	-	24,849
Software, Support and Training	17,737	-	17,737
Printing and Duplicating	10,465	-	10,465
Consulting Fees	45,525	-	45,525
Travel and Conference	5,056	-	5,056
Audit and Tax Preparation	13,080	-	13,080
Office Expenses	14,239	-	14,239
Other Operating Expenses	29,530	-	29,530
Fund Raising Events	145,194	-	145,194
Donated Services and Facilities	81,642	-	81,642
Memberships and Board Meetings	25,903	-	25,903
Depreciation	1,648	-	1,648
Total Supporting Services	414,868	-	414,868
TOTAL EXPENSES	2,734,898	-	2,734,898
INCREASE (DECREASE) NET ASSETS	41,662	777,003	818,665
NET ASSETS, BEGINNING OF YEAR	1,493,350	6,099,418	7,592,768
NET ASSETS, END OF YEAR	\$ 1,535,012	\$ 6,876,421	\$ 8,411,433

The accompanying notes are an integral part of this statement.

**PALOMAR COLLEGE FOUNDATION
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2018**

	Program Services			
	Educational Support	Management and General	Fundraising and Development	Total
Grants and Other Assistance	\$ 1,400,008	\$ -	\$ -	\$ 1,400,008
Scholarships	695,181	-	-	695,181
Donated Services and Facilities	522,013	55,272	36,848	614,133
Salaries and Benefits	159,597	20,212	13,475	193,284
Advertising and Promotion	7,340	-	29,362	36,702
Occupancy	5,388	-	21,550	26,938
Professional Services	-	48,600	-	48,600
Training and Development	-	18,244	-	18,244
Printing and Duplicating	-	11,081	-	11,081
Travel and Conference	-	6,623	-	6,623
Audit and Tax Preparation	-	12,450	-	12,450
Office Expenses	-	14,075	-	14,075
Membership and Board Meetings	-	23,973	-	23,973
Other Operating Expenses	-	25,470	-	25,470
Depreciation	-	1,245	-	1,245
Total Expenses By Function	<u>\$ 2,789,527</u>	<u>\$ 237,245</u>	<u>\$ 101,235</u>	<u>\$ 3,128,007</u>

The accompanying notes are an integral part of this statement.

**PALOMAR COLLEGE FOUNDATION
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2017**

	Program Services			Total
	Educational Support	Management and General	Fundraising and Development	
Grants and Other Assistance	\$ 916,086	\$ -	\$ -	\$ 916,086
Scholarships	736,278	-	-	736,278
Donated Services and Facilities	462,637	48,985	32,657	544,279
Salaries and Benefits	168,730	14,909	9,940	193,579
Advertising and Promotion	10,083	-	40,335	50,418
Occupancy	12,872	-	51,486	64,358
Professional Services	13,344	45,525	53,373	112,242
Training and Development	-	17,737	-	17,737
Printing and Duplicating	-	10,465	-	10,465
Travel and Conference	-	5,056	-	5,056
Audit and Tax Preparation	-	13,080	-	13,080
Office Expenses	-	14,239	-	14,239
Membership and Board Meetings	-	25,903	-	25,903
Other Operating Expenses	-	29,530	-	29,530
Depreciation	-	1,648	-	1,648
Total Expenses By Function	<u>\$ 2,320,030</u>	<u>\$ 227,077</u>	<u>\$ 187,791</u>	<u>\$ 2,734,898</u>

The accompanying notes are an integral part of this statement.

**PALOMAR COLLEGE FOUNDATION
STATEMENT OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2018 AND 2017**

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (Decrease) in Net Assets	\$ (481,386)	\$ 818,665
Adjustments to Reconcile Increase in Net Assets to Net Cash Provided (Used) by Operating Activities:		
Depreciation	1,245	1,647
(Gain) Loss on Investments	588,044	(717,045)
Increase in Value of Beneficial Interests in Remainder Trusts	(3,407)	(3,138)
Distribution of Investments Under Split-Interest Agreements	12,823	12,299
Changes in Operating Assets and Liabilities:		
Accounts Receivable	30,124	6,243
Prepaid Expenses	152	7,199
Contributions Receivable, Net	98,633	99,086
Accounts Payable	(14,440)	14,440
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	231,788	239,396
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds From Sale of Investments	207,353	263,963
Purchase of Investments	(336,289)	(397,995)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	(128,936)	(134,032)
NET INCREASE (DECREASE) IN CASH	102,852	105,364
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	192,101	86,737
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 294,953	\$ 192,101

The accompanying notes are an integral part of this statement.

**PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017**

A. Organization and Summary of Significant Accounting Policies:

Nature of Activities

Palomar College Foundation (Foundation) is a California nonprofit organization established in 1959 to secure supplemental funding and other resources for the benefit of the students and faculty of Palomar Community College District (District). The Foundation's programs include student scholarships, faculty grants, donor-designated funds, and special projects. The Foundation receives contributions to support the students and programs of the District.

Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities. Revenues are recorded in the accounting period they become both measurable and available. Expenditures are recognized in the accounting period in which the liability is incurred (when goods are received or services rendered).

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Funds from split-interest agreements will not be available to the Foundation until the occurrence of a specific event; therefore, the amounts received by the Foundation will be different than reported and the difference could be material.

Basis of Presentation

The Foundation reports information regarding its financial position and activities according to the recommendations of the Financial Accounting Standards Board (FASB) in its Accounting Standards Codification (ASC) 958, *Financial Statements of Not-for-Profit Entities*, and Accounting Standards Update (ASU) No. 2016-14 *Presentation of Financial Statements of Not-for-Profit Entities*. Under ASC 958 and ASU No. 2016-14, the Foundation is required to report information regarding its financial position and activities to two classes of net assets; net assets with donor restrictions and net assets without donor restrictions.

Cash and Cash Equivalents

For the purpose of the statement of financial position and the statement of cash flows, the Foundation considers all short-term investments with an original maturity of three months or less to be cash equivalents.

PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)

A. Organization and Summary of Significant Accounting Policies: (Continued)

Revenue and Revenue Recognition

Revenue is recognized when earned. Contributions received are recorded with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. It has been the policy of the Foundation that donations are considered to be available for unrestricted use unless specifically restricted by the donor.

Investments

The Foundation records investment purchases at cost, or if donated, at fair value on the date of the donation. Thereafter, investments are reported at their fair values in the statements of financial position. Net investment return/(loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Accounts Receivable and Credit Policies

Accounts receivable consist primarily of noninterest-bearing amounts due for scholarships, grants, and fundraising activities. The Foundation determines the allowance for uncollectible accounts receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectible. As of December 31, 2018 and 2017, no allowance for uncollectible accounts has been recorded.

Contributions Receivable

The Foundation records unconditional contributions receivable that are expected to be collected within one year as net realizable value. Contributions receivable expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in the contribution revenue in the statements of activities. The Foundation determines the allowance for uncollectible contributions receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. At December 31, 2018 and 2017 no allowance for uncollectible contributions receivable has been recorded.

Contributed Materials and Services

Contributed materials are recorded at their fair market value where an objective basis is available to measure their value. Such items are capitalized or charged to operations as appropriate. The Foundation receives a significant amount of donated services from unpaid volunteers who assist in fundraising and in carrying out the Foundation's operations. The services do not meet the criteria for recognition under ASC No. 958 and are, therefore, not recognized in the financial statements.

PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)

A. Organization and Summary of Significant Accounting Policies: (Continued)

Property and Equipment

Acquisitions of property and equipment of \$500 or more are capitalized and are recorded at cost. Donated property and equipment are recorded at fair market value at the date of the gift. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from five to seven years.

Assets Held and Liabilities Under Split-Interest Agreements

Charitable Trusts:

The Foundation acts as trustee for various irrevocable trusts. These trusts are governed by the respective trust agreements, which generally provide for either an income stream or a future distribution of cash or other assets to the Foundation, in whole or in part, for a specified period, or upon the occurrence of a specific event. Since the trusts are irrevocable, the trust assets are recorded at fair value, and a related liability for future payments to be made to the specified beneficiaries is recorded at fair value using present value techniques and risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the liability. The excess of contributed assets over the trust liability is recorded as a contribution with donor restrictions until such amount is received via trust distribution or is expended in satisfaction of the donor-restricted purpose stipulated by the trust agreement, or both, if any. At that time, net assets with donor-imposed time or purpose restrictions are released to net assets without restrictions, and net assets with donor restrictions that are perpetual in nature are transferred to the endowment. In subsequent years, the liability for future trust payments to the donor is reduced by payments made to the donor and is adjusted to reflect amortization of the discount and changes in actuarial assumptions at the end of the year. Upon termination of the trust, the remaining liability is removed and recognized as income.

Charitable Gift Annuities:

Under charitable gift annuity contracts, the Foundation receives immediate and unrestricted title to contributed assets and agrees to make fixed recurring payments over the stipulated period. Contributed assets are recorded at fair value on the date of the receipt. The related liability for future payments to be made to the specified beneficiaries is recorded at fair value using present value techniques and risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the liability. The excess of contributed assets over the annuity liability is recorded as a contribution without donor restrictions. In subsequent years, the liability for future annuity payments is reduced by the payments made to the specified beneficiaries and is adjusted to reflect amortization of the discount and changes in actuarial assumptions at the end of the year.

All gift annuities are negotiated between the Foundation and the donor/annuitant, and based on the rate tables approved by the California Insurance Commissioner for gift annuity agreements. The assets are included in investments held under split-interest agreements and the liabilities for the net present value of the annuity payments are included in payable to beneficiaries in the statements of financial position.

**PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)**

A. Organization and Summary of Significant Accounting Policies: (Continued)

Change in Accounting Principle

On August 18, 2016, FASB issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addressed the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Foundation has implemented ASU 2016-14 and have adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented.

Advertising Costs

Advertising costs are expensed as incurred. There were no advertising costs for the years ended December 31, 2018 and 2017.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor or certain grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

The Foundation reports contributions restricted by the donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Functional Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)

A. Organization and Summary of Significant Accounting Policies: (Continued)

Income Taxes

The Foundation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The Foundation may be subject to tax on income which is not related to its exempt purpose. No such unrelated business taxable income was reported and, therefore, no provision for income taxes has been made. The Foundation is not a private foundation.

Subsequent Events

In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through June 30, 2019 the date the financial statements were available to be issued.

B. Cash:

Cash balances on hand and in banks are insured up to \$250,000 by the Federal Depository Insurance Corporation. All cash held by financial institutions is entirely insured or collateralized.

Cash consists of the following:

	2018	2017
California Bank & Trust Checking	\$ 287,496	\$ 192,001
California Bank & Trust Clearing Account	7,457	100
	<u>\$ 294,953</u>	<u>\$ 192,101</u>

C. Investments:

Investments consists of the following:

	2018	2017
Mutual funds:		
Marketable securities	\$ 5,588,148	\$ 6,094,601
Real estate investments	19,800	19,560
Trust funds	538,036	607,000
Other mutual funds	354,799	360,287
Money market funds	1,064,653	961,928
	<u>\$ 7,565,436</u>	<u>\$ 8,043,376</u>

Investments are carried at fair value, and realized and unrealized gains and losses are reflected within investment return, net in the statement of activities.

**PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)**

C. Investments (Continued):

Investment return and its classification for the year ended December 31, 2018 included in the statement of activities is as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Interest and dividends	\$ 63,916	\$ 96,196	\$ 160,112
Realized gain (loss) on investments	-	50,725	50,725
Unrealized gain (loss) on investments	(199,482)	(388,562)	(588,044)
Investment fees	<u>(9,412)</u>	<u>(15,549)</u>	<u>(24,961)</u>
	<u>\$ (144,978)</u>	<u>\$ (257,190)</u>	<u>\$ (402,168)</u>

Investment return and its classification for the year ended December 31, 2017 included in the statement of activities is as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Interest and dividends	\$ 54,322	\$ 82,615	\$ 136,937
Realized gain (loss) on investments	-	23,579	23,579
Unrealized gain (loss) on investments	303,230	413,815	717,045
Investment fees	<u>(7,406)</u>	<u>(11,217)</u>	<u>(18,623)</u>
	<u>\$ 350,146</u>	<u>\$ 508,792</u>	<u>\$ 858,938</u>

Investment Accounting Policy

The Foundation's general policy is to report money market investments and short-term participating interest-earning investment contracts at cost with all other investments being reported at fair value unless a legal contract exists which guarantees a higher value.

All funds of the Foundation are invested in a prudent manner with the intention to pursue a long-term investment objective of consistent capital growth through priority objectives of a) preservation of capital, b) liquidity sufficient for annual spending, and c) long-term income growth. Diversification policy states that no security shall exceed 2% of the portfolio (excluding treasury and agency securities and commingled fund vehicles) and bond quality shall be a minimum weighted average fixed income rating of "A" grade with bond maturity having an average duration not to exceed seven years.

The Foundation's policy for endowments and endowed scholarship funds states that the endowed principal will be invested in those assets which have the highest statistical probability of preserving, in real rather than nominal terms, the corpus, while generating the maximum possible rate of return. Investment parameters include a) investing the funds on a long-term basis (five years or more), consistent capital growth, preserving the principal, and accepting minimal market risk.

PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)

D. Fair Value Measurements and Disclosures:

The Foundation reports certain assets at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs may be observable or unobservable.

Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset based on the best information available.

A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that we can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset. In these situations, the Foundation develops inputs using the best information available.

In some cases, the inputs used to measure the fair value of an asset might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

Assessing the significance of a particular input to entire measurement requires judgement, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to our assessment of the quality, risk, or liquidity profile of the asset.

A significant portion of the Foundation's investment assets are classified within Level 1 because they comprise open-end mutual funds with readily determinable fair values based on daily redemption rates. The following table presents assets measured at fair value on a recurring basis, except those measured at cost:

PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)

D. Fair Value Measurements and Disclosures (Continued):

The following tables presents assets measured at fair value on a recurring basis, except those measured at cost as identified in the following at December 31, 2018 and 2017:

Assets December 31, 2018	Total	Quoted Prices In Active Markets For Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Operating investments:				
Cash and money markets funds (at cost)	\$ 1,056,620	\$ -	\$ -	\$ -
Marketable securities	2,322,509	2,322,509	-	-
Other mutual funds	232,380	232,380	-	-
	<u>\$ 3,611,509</u>	<u>\$ 2,554,889</u>	<u>\$ -</u>	<u>\$ -</u>
Assets held under split-interest agreements:				
Marketable securities	<u>\$ 213,024</u>	<u>\$ 213,024</u>	<u>\$ -</u>	<u>\$ -</u>
Endowment investments:				
Cash and money markets funds (at cost)	\$ 8,033	\$ -	\$ -	\$ -
Marketable securities	3,052,615	3,052,615	-	-
Trust funds	538,036	538,036	-	-
Other mutual funds	122,419	122,419	-	-
Real estate funds	19,800	19,800	-	-
	<u>\$ 3,740,903</u>	<u>\$ 3,732,870</u>	<u>\$ -</u>	<u>\$ -</u>
Assets December 31, 2017	Total	Quoted Prices In Active Markets For Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Operating investments:				
Cash and money markets funds (at cost)	\$ 957,192	\$ -	\$ -	\$ -
Marketable securities	2,615,932	2,615,932	-	-
Other mutual funds	235,974	235,974	-	-
	<u>\$ 3,809,098</u>	<u>\$ 2,851,906</u>	<u>\$ -</u>	<u>\$ -</u>
Assets held under split-interest agreements:				
Marketable securities	<u>\$ 237,852</u>	<u>\$ 237,852</u>	<u>\$ -</u>	<u>\$ -</u>
Endowment investments:				
Cash and money markets funds (at cost)	\$ 4,736	\$ -	\$ -	\$ -
Marketable securities	3,240,817	3,240,817	-	-
Trust funds	607,000	607,000	-	-
Other mutual funds	124,313	124,313	-	-
Real estate funds	19,560	19,560	-	-
	<u>\$ 3,996,426</u>	<u>\$ 3,991,690</u>	<u>\$ -</u>	<u>\$ -</u>

**PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)**

E. Accounts Receivable:

There are no significant current receivables which are not scheduled for collection within one year of year end. Accounts receivable consist of the following:

	<u>2018</u>	<u>2017</u>
Scholarship donations	\$ 8,000	\$ 3,425
Grants and contributions	8,014	28,413
Special events	<u>2,700</u>	<u>12,000</u>
Totals	<u>\$ 18,714</u>	<u>\$ 43,838</u>

All current accounts receivable as of December 31, 2018 and 2017 are considered collectible by management. As a result, no allowance for doubtful accounts has been recorded. Current contribution receivables, net of amortized discount, are disclosed and presented under Note F.

F. Contributions Receivable:

The Foundation records unconditional promises to give as contributions receivable. In May 2015, the Foundation entered into a contribution agreement with Hunter Industries Incorporated (Donor) whereby the donor irrevocably promises \$50,000 to the Foundation to be donated \$10,000 annually over a period of five years beginning November 1, 2015. The donor's contribution is being matched by an additional contribution of \$450,000 as a grant from the Hunter Family Advised Fund at the Rancho Santa Fe Foundation to be donated \$90,000 annually over a period of five years beginning November 1, 2015. The total contribution of \$500,000 is to be used in support of renovation of the greenbelt on the eastern end of Palomar College's San Marcos campus (The Arboretum Project). The collection of these contributions receivable may be affected by economic conditions within the geographic area.

Contributions receivable are presented at the present value of estimated futures cash flows using the Foundation's earnings rate with Bernstein Money Market Account of 0.46%. At December 31, 2018 the face amount of contributions receivable is \$100,000 and the amortized discount is \$1,819. At December 31, 2017 the face amount of contributions receivable is \$200,000 and the amortized discount is \$3,186. Contributions receivable are classified as net assets with donor restrictions with no allowance for uncollectable contributions receivable and are due to be received as follows:

	<u>2018</u>	<u>2017</u>
Within one year	\$ 100,000	\$ 100,000
In one to five years	<u>-</u>	<u>100,000</u>
Total contributions receivable	100,000	200,000
Less: unamortized discount	<u>(1,819)</u>	<u>(3,186)</u>
Contributions receivable, net	<u>\$ 98,181</u>	<u>\$ 196,814</u>

**PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)**

G. Property and Equipment:

Property and equipment consists of the following:

	<u>2018</u>	<u>2017</u>
Furniture and equipment	\$ 34,408	\$ 34,408
Less accumulated depreciation	<u>(33,518)</u>	<u>(32,273)</u>
Totals	<u>\$ 890</u>	<u>\$ 2,135</u>

H. Accounts Payable:

Accounts payable consists of the following:

	<u>2018</u>	<u>2017</u>
Vendors payable	<u>\$ -</u>	<u>\$ 14,440</u>

I. Payables To Beneficiaries:

The Foundation has received contributions under charitable gift annuities. The Foundation agrees to pay a stated amount annually to the beneficiaries as long as they live, at which time, the remaining assets are available for use by the Foundation. Total assets held under split-interest agreements as of December 31, 2018 and 2017 are \$213,024 and \$237,852, respectively, and the actuarial present value of the Foundation's interest in the gift annuities are \$164,406 and \$184,818 respectively. At December 31, 2018, the amounts payable to beneficiaries are \$48,618, of which \$4,687 is current and \$43,931 is long-term. At December 31, 2017, the amounts payable to beneficiaries are \$53,034 of which \$4,416 is current and \$48,618 is long-term. Payable to beneficiaries is the present value of the expected future cash flows to be paid to the beneficiaries.

The principal valuation technique for the split interest agreements is the present value of beneficial interests. As of December 31, 2018 and December 31, 2017 the range of significant input values in the split interest trusts reflected discount rates ranging from 1.2%-4.2% with a payout rate ranging from 5.00%-11.02%. At least annually, management determines if the current valuation techniques used in fair value measurements are still appropriate and evaluates and adjusts the inputs used in the fair value measurements based on current market conditions and third-party information.

**PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)**

I. Payables To Beneficiaries (Continued):

Future amounts payable to beneficiaries from charitable gift annuities are as follows:

Year Ended December 31,	Principal	Interest	Total
2019	\$ 4,687	\$ 2,813	\$ 7,500
2020	4,975	2,525	7,500
2021	5,280	2,220	7,500
2022	5,604	1,896	7,500
2023	5,948	1,552	7,500
2024-2027	22,124	7,876	30,000
Total	<u>\$ 48,618</u>	<u>\$ 18,882</u>	<u>\$ 67,500</u>

J. Net Assets Without Donor Restrictions:

All net assets without donor restrictions are undesignated. There are no net assets without donor restrictions that have been designated by the governing board for a specific purpose.

K. Net Assets With Donor Restrictions:

Net assets with donor restrictions consist of the following:

	2018	2017
Purpose Restricted:		
Subject to expenditure for specified purpose		
Departmental funds	\$ 929,887	\$ 1,069,125
Internal scholarship funds	954,881	867,145
Auxiliary organization funds	44,088	38,946
Charitable remainder trusts	159,593	180,018
Arboretum Hubbell structure	41,196	92,104
Total Purpose Restricted	<u>2,129,645</u>	<u>2,247,338</u>
Perpetual In Nature:		
Subject to Foundation spending policy and appropriation		
Endowment funds	4,030,245	3,975,888
External scholarship funds	566,117	653,195
Total Perpetual In Nature	<u>4,596,362</u>	<u>4,629,083</u>
Total Net Assets With Donor Restrictions	<u>\$ 6,726,007</u>	<u>\$ 6,876,421</u>

L. Endowment Funds:

The Foundation's endowments consists of approximately thirty-five individual funds established by donors to provide annual funding for specific activities and general operations. The Foundation's board of directors has interpreted the California Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. As of December 31, 2018 and 2017, there were no stipulations.

PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)

L. Endowment Funds (Continued):

As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts (including contributions receivable, net of discount and allowance for doubtful accounts) donated to the endowment funds and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the fund, (2) the purposes of the organization and the donor-restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the organization, (7) the investment policies of the organization.

As of December 31, 2018 and 2017, the Foundation had the following endowment net asset composition by type of fund:

	Without Donor Restrictions	With Donor Restrictions	Total
December 31, 2018			
Board-designated endowment funds	\$ -	\$ -	\$ -
Donor-restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by the donor	-	3,529,900	3,529,900
Accumulated investment gains	-	500,345	500,345
	\$ -	\$ 4,030,245	\$ 4,030,245
December 31, 2017			
Board-designated endowment funds	\$ -	\$ -	\$ -
Donor-restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by the donor	-	3,349,900	3,349,900
Accumulated investment gains	-	625,988	625,988
	\$ -	\$ 3,975,888	\$ 3,975,888

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). We have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. There were no underwater endowments as of December 31, 2018 and December 31, 2017.

**PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND
(Continued)**

L. Endowment Funds (Continued):

Investment and Spending Policies

The Foundation has adopted investment and spending policies for the endowments that attempt to provide a predictable stream of funding for operations while seeking to maintain the purchasing power of the endowment assets. Over time, long-term rates of return should be equal to an amount sufficient to maintain the purchasing power of the endowment assets, to provide the necessary capital to fund the spending policy, and to cover the costs of managing the endowment investments. The target minimum rate of return is the Consumer Price Index plus five percent on an annual basis. Actual returns in any given year may vary from this amount. To satisfy this long-term rate-of-return objective, the investment portfolio is structured on a total-return approach through which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). A significant portion of the funds are invested to seek growth of principal over time.

The Foundation uses an endowment spending-rate formula to determine the maximum amount to spend from the endowments, including those endowments deemed to be underwater, each year. The rate, determined and adjusted from time to time by the Board of Directors, is applied to the average fair value of the endowment investments for the prior twelve quarters at December 31 of each year to determine the spending amount for the upcoming year. During 2018 and 2017, the spending rate maximum was 4.5 percent. In establishing this policy, the Foundation considered the long-term expected return on the endowments and set the rate with the objective of maintaining the purchasing power of the endowments over time.

Changes in endowment assets for the years ended December 31, 2018 and 2017 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Year Ended December 31, 2018			
Endowment net assets, beginning of year	\$ -	\$ 3,975,888	\$ 3,975,888
Investment return, net	-	(157,279)	(157,279)
Contributions	-	336,289	336,289
Appropriation of endowment assets pursuant to spending-rate policy	-	(124,653)	(124,653)
Endowment net assets, end of year	\$ -	\$ 4,030,245	\$ 4,030,245
Year Ended December 31, 2017			
Endowment net assets, beginning of year	\$ -	\$ 3,434,644	\$ 3,434,644
Investment return, net	-	359,334	359,334
Contributions	-	357,434	357,434
Appropriation of endowment assets pursuant to spending-rate policy	-	(175,524)	(175,524)
Endowment net assets, end of year	\$ -	\$ 3,975,888	\$ 3,975,888

**PALOMAR COLLEGE FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017
(Continued)**

M. Related Party Transactions:

The District is the primary beneficiary of the Foundation. To assist the Foundation in carrying out its purpose, the Foundation has a master agreement with the District whereby the District provides administrative support to the Foundation. The District pays 100% of the salaries and benefits of the Executive Director, two Development Officers, and the Accountant. In addition, the District provides free use of facilities.

Donated services and facilities for the year ended December 31, 2018 and for the year ended December 31, 2017 was \$614,133 and \$544,279, respectively. These amounts are included as donated services and facilities and as operating expenses in the statements of activities for the years ended December 31, 2018 and 2017.

N. Liquidity and Availability:

The Foundation’s financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date comprise the following:

	2018	2017	
Cash and Cash Equivalents	\$ 294,953	\$ 192,101	
Accounts Receivable	360	29,035	
Short-Term Investments	2,303,622	2,589,099	
Totals	\$ 2,598,935	\$ 2,810,235	

The Foundation’s endowment funds consist of donor-restricted endowments and income from donor-restricted endowments is restricted for specific purposes and, therefore, is not available for general expenditure. As part of the Foundation’s liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Foundation invests cash in excess of daily requirements in short-term investments. As part of the liquidity management plan, the Foundation invests cash in excess of daily requirements in short-term investments, certificates of deposit, and money market funds.