

**READ 120 Critical Reading (3)**  
 3 hours lecture  
**Recommended preparation:** READ 110  
**Transfer acceptability:** CSU  
 Conceptual examination and application of critical reading, critical thinking, analysis and logical reasoning in multi-discipline and multi-cultural academic sources. Emphasis on advanced critical reading, logical reasoning/thinking, reflective judgment, and problem-solving skills that will lead to the ability to interpret, analyze, critically evaluate, and advocate ideas.

**READ 197 Reading Topics (.5 - 4)**  
 Units awarded in topics courses are dependent upon the number of hours required of the student. Any combination of lecture and/or laboratory may be scheduled by the department. Refer to Class Schedule.  
**Transfer acceptability:** CSU  
 Topics in Reading. See Class Schedule for specific topic offered. Course title will designate subject covered.

## Radio and Television

See Digital Broadcast Arts

## Real Estate (RE)

Contact the Business Administration Department for further information.  
 (760) 744-1150, ext. 2488  
 Office: MD-341

### Associate in Science Degrees -

AS Degree requirements are listed in Section 6 (green pages).  
 • Escrow  
 • Real Estate Broker License Preparation

### Certificates of Achievement -

Certificate of Achievement requirements are listed in Section 6 (green pages).  
 • Escrow  
 • Real Estate Broker License Preparation

### Certificates of Proficiency -

Certificate of Proficiency requirements are listed in Section 6 (green pages).  
 • Real Estate Appraisal License Preparation  
 • Real Estate Salesperson License Preparation

## PROGRAMS OF STUDY

### Escrow

Prepares students for employment as escrow officers.

## A.S. DEGREE MAJOR OR CERTIFICATE OF ACHIEVEMENT

Program Requirements		Units
RE 100	Real Estate Principles	3
RE 105	Real Estate Finance	3
RE 120	Legal Aspects of Real Estate	3
RE 155	Escrow and the Title Procedures	3
RE 156	Advanced Escrow Procedures	3
RE 157	Escrow Problems	3
<b>Electives (Select 2 courses, 5-7 units)</b>		
ACCT 201	Financial Accounting and	4
ACCT 104	Accounting Spreadsheet Concepts	2
BUS 110	Business Mathematics	3
BUS 115	Business Law	3
	or	
BUS 116	Business Law	3
BUS 205	Business Communication	3

BUS 166	Intermediate Keyboarding	2
BMGT 110	Human Resource Management	3
RE 110	Real Estate Appraisal	3
RE 115	Real Estate Practice	3
RE 130	Real Estate Economics	3
RE 135	Real Estate Investments	3
RE 145	Real Estate Exchanges	3
RE 158	Current Trends in Escrow	3
* CE 100	Cooperative Education	2 - 4

**TOTAL UNITS 23 - 25**

\* Applicable for C.E.A.'s Educational Achievement Award for full time students only. Completion of this certificate also qualifies students for the California Escrow Association's Educational Achievement Award.

## Real Estate Appraisal License Preparation

A Real Estate Appraiser Trainee license is required of individuals who are to be employed as appraisers under the control and supervision of licensed or certified real estate appraisers. A license may be obtained by a person who does not immediately intend to be employed by an appraiser. However, no real estate appraisal activity may be performed unless the trainee is in the employ of a licensed or certified real estate appraiser.

An applicant to take the Real Estate Appraisal examination must:

1. Be at least 18 years of age or older.
2. Meet minimum Educational requirements:  
 Applicants for the Trainee or Residential license must provide evidence of successful completion of 150 hours of real estate appraisal education, including 15 hours of USPAP (Uniform Standards of Professional Appraisal Practice). Applicants for the Certified Residential license must provide proof of completion of 200 hours of real estate appraisal education (including 15 hours of USPAP).  
  
 Palomar College does NOT provide further training that will prepare a student to take the Certified General license.
3. Have the appropriate Experience:  
 No experience is required before obtaining the Real Estate Appraiser Trainee license. 2,000 hours and encompassing no less than 12 months of acceptable appraisal experience is required before obtaining the residential license. 2,500 hours and encompassing no less than 2.5 years of acceptable appraisal experience is required before obtaining the Certified Residential license.

This program is designed to meet the educational requirements of two licensing levels of the Office of Real Estate Appraisers (Trainee, and Residential). RE 112 is recommended to meet the additional requirements of the Certified Residential License.

The program does NOT meet the requirements to prepare a student for the Certified General License.

## CERTIFICATE OF PROFICIENCY

Program Requirements		Units
RE 100	Real Estate Principles	3
RE 110	Real Estate Appraisal	3
RE 111	Advanced Real Estate Appraisal	3
RE 150	Residential Appraisal	3
<b>TOTAL UNITS</b>		<b>12</b>