

**ID 197 Interior Design Topics (.5 - 4)**  
*Units awarded in topics courses are dependent upon the number of hours required of the student. Any combination of lecture and/or laboratory may be scheduled by the department. Refer to Class Schedule.*  
**Transfer acceptability:** CSU  
 Topics in Interior Design. See Class Schedule for specific topic offered. Course title will designate subject covered.

**ID 198 Skills in Quick Sketch (1)**  
*½ hour lecture - 1½ hours laboratory*  
**Transfer acceptability:** CSU  
 Instruction in a practical rough drawing skill, and rapid visualization techniques used to represent concept interiors. Emphasis is on simplified mechanical and freehand systems of drawing. On-site applications and quick visual reproductions for interior or architectural modeling will be emphasized.

**ID 295 Directed Study in Interior Design (1, 2, 3)**  
*3, 6, or 9 hours laboratory*  
**Prerequisite:** Approval of project or research by department chairperson/ director  
**Transfer acceptability:** CSU  
 Independent study for students who have demonstrated skills and/or proficiencies in Interior Design subjects and have the initiative to work independently on projects or research outside the context of regularly scheduled classes. Students will work under the personal supervision of an instructor.

**International Business (IBUS)**  
 Contact the Business Administration Department for further information.  
 (760) 744-1150, ext. 2488  
 Office: MD-341

**Associate in Science Degrees -**  
 AS Degree requirements are listed in Section 6 (green pages).  
 • International Business

**Certificates of Achievement -**  
 Certificate of Achievement requirements are listed in Section 6 (green pages).  
 • International Business

**PROGRAM OF STUDY**

**International Business**

This program is designed to prepare individuals for a career in international business and/or management.

**A.S. DEGREE MAJOR OR CERTIFICATE OF ACHIEVEMENT**

Program Requirements	Units
ACCT 104 Accounting Spreadsheet Concepts	2
ACCT 201 Financial Accounting	4
BUS 100 Introduction to Business	3
BUS 110 Business Mathematics	3
BUS 155 Marketing	3
BUS 205 Business Communication	3
IBUS 100 Introduction to International Business and Management	3
IBUS 105 International Marketing	3
IBUS 110 The Cultural Environment of International Business	3
IBUS 115 International Banking and Finance	3
IBUS 120 Essentials of Import/Export Procedures	3
CE 100 Cooperative Education	2 - 4
<b>TOTAL UNITS</b>	<b>35 - 37</b>

Recommended Electives: ANTH 105; ECON 110; GEOG 105; PHIL 110; POSC 110

**COURSE OFFERINGS**

**IBUS 100 Introduction to International Business and Management (3)**

*3 hours lecture*  
**Recommended preparation:** BUS 100  
**Transfer acceptability:** CSU  
 Surveys the international dimension of business including trade, financial, economic, cultural framework, foreign investment patterns, and international managerial problems and policies at the corporate level. Also covers the role of the international manager with regard to entering foreign markets and supervising operations in existing markets, and the pros and cons of protectionism.

**IBUS 105 International Marketing (3)**

*3 hours lecture*  
**Recommended preparation:** IBUS 100  
**Transfer acceptability:** CSU  
 Surveys international organizations' basic elements for developing markets. Analyzes the market design and the techniques necessary to develop business within selected regions of the world. Discusses the impact due to differences in customs, languages, attitudes, and culture.

**IBUS 110 The Cultural Environment of International Business (3)**

*3 hours lecture*  
**Recommended preparation:** IBUS 100  
**Transfer acceptability:** CSU  
 Focuses on the cultural environment of international business affecting the conduct of four regions in the Pacific Rim: Canada, Asia, Latin America, and Russia. Students examine the nature and evolution of culture, language, education, religion, and values as they apply to business situations. Examines the differences surrounding political and managerial practices in selected societies.

**IBUS 115 International Banking and Finance (3)**

*3 hours lecture*  
**Recommended preparation:** IBUS 100  
**Transfer acceptability:** CSU  
 Surveys international organizations' basic elements for developing markets. Analyzes the market design and the techniques necessary to develop business within selected regions of the world. Discusses the impact due to differences in customs, languages, attitudes, and culture.

**IBUS 120 Essentials of Import/Export Procedures (3)**

*3 hours lecture*  
**Recommended preparation:** IBUS 100  
**Transfer acceptability:** CSU  
 Application of practical aspects of export and import procedures by international business: organization, development of foreign sales, export and import procedures, and regulations and documentation of financial operations of global trade.

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**Internet**  
 See Business, Graphic Communications - Multimedia and Web, and CSIS - Web Technology