34 – 35

customizing the software; managing applications and documents; and, managing keyboard and mouse control techniques.

### BUS 190 Internet for Business

Course requires 32 hours lecture/laboratory. Students should refer to course listing in Class Schedule for scheduling options.

**Note:** May be open entry/open exit; may be taken 2 times

### Transfer acceptability: CSU

Basic concepts of navigating the Internet and Intranet including terminology, bookmarks/favorites, copying/pasting web pages, search sites/engines, file transfer, e-mail, and attachments with practical applications designed for the business environment. In addition, basic web pages will be created and edited using HTML.

### BUS 195 Microsoft Office Integration (1)

### 2 hours lecture/laboratory

**Recommended preparation:** Intermediate level knowledge of word processing, database, spreadsheet, and presentation software applications

### Note: May be taken 4 times

## Transfer acceptability: CSU

Preparation of a variety of business projects that integrate database, spreadsheet, word processing, and presentation software applications.

### BUS 197 Business Topics

## (.5 - 4)

(I)

Units awarded in topics courses are dependent upon the number of hours required of the student. Any combination of lecture, laboratory, or lecture/laboratory may be scheduled by the department. Refer to Class Schedule.

## Note: May be taken 4 times

Transfer acceptability: CSU

Topics in Business. See Class Schedule for specific topic offered. Course title will designate subject covered.

### BUS 205 Business Writing (3) 3 hours lecture

**Prerequisite:** A minimum grade of 'C' in BUS 125 or eligibility determined through the Business English placement process

### Recommended preparation: ENG 100

### Transfer acceptability: CSU

Principles of effective writing applied to business communications. Develops skill in analysis, organization, composition, and presentation of various types of letters, memos, and reports to elicit the desired responses. Formal analytical report required.

## **Business Management (BMGT)**

Contact the Business Administration Department for further information. (760) 744-1150, ext. 2488 Office: B-18

### Associate in Arts Degrees -

AA Degree requirements are listed in Section 6 (green pages). • Business Management

### **Certificates of Achievement -**

Certificate of Achievement requirements are listed in Section 6 (green pages). • Business Management

## **PROGRAMS OF STUDY**

## **Business Management**

This program includes a selection of courses that provides academic preparation to individuals who are seeking employment, or are currently employed, within the management structure of business.

### A.A. DEGREE MAJOR OR CERTIFICATE OF ACHIEVEMENT

| Program Requirements |                            | Units |
|----------------------|----------------------------|-------|
| ACCT 103             | Financial Accounting       | 4     |
| ACCT 104             | Accounting Spreadsheet Lab | 1     |
| BMGT 101             | Introduction to Management | 3     |

| BMGT 115      | Organizational Theory and design       | 3   |
|---------------|----------------------------------------|-----|
| BMGT 130      | Management/Leadership Issues           | 3   |
| BUS 110       | Business Mathematics                   | 3   |
| BUS 115 or    | Business Law                           |     |
| BUS 117       | Legal Environment of Business          | 3   |
| BUS 138       | Business Ethics                        | 2   |
| BUS 155       | Marketing                              | 3   |
| BUS 170       | Word for Business – Basic              | I   |
| BUS 180       | Access for Business                    | I   |
| BUS 185       | PowerPoint for Business                | I   |
| BUS 205       | Business Writing                       | 3   |
|               |                                        |     |
| Elective Cour | rses (Select 3-4 units)                |     |
| ACCT 108      | Managerial Accounting                  | 4   |
| BMGT 105      | Small Business Management              | 3   |
| BMGT 110      | Human Resource Management              | 3   |
| BMGT 125      | Introduction to Labor Relations        | 3   |
| BUS 130       | Intro Purchase/Supply Chain Management | 3   |
| BUS 140       | Selling for Business                   | 3   |
| BUS 145/      |                                        |     |
| FASH 125      | Retailing/Promotion                    | 3   |
| BUS 157       | E-Commerce                             | 3   |
| ECON 100      | Basic Economics                        | 3   |
| BMGT 295      | Directed Study in Business Management  | 1-3 |
|               |                                        |     |

# COURSE OFFERINGS

### BMGT 101 Introduction to Management (3) 3 hours lecture

### Transfer acceptability: CSU

**TOTAL UNITS** 

A leadership course designed to enhance understanding of responsibilities associated with management in business. Topics will cover management styles and human behavior factors associated with managing staff.

### BMGT 105 Small Business Management (3) 3 hours lecture

### Transfer acceptability: CSU

For owners and managers of small businesses. Analysis of personal qualifications, forms of ownership, sources of information, financing, planning, legal problems, record keeping, advertising, insurance, sales promotions, credit, public relations, and current aids to successful management.

# BMGT II0 Human Resource Management (3) 3 hours lecture

### Transfer acceptability: CSU

A survey of the history and present status of human resource management in the United States. Emphasis on modern techniques of recruitment, placement, wage administration, communications, training, labor relations, and employer employee relationships in modern industry and business.

## BMGT 115 Organizational Theory and Design (3)

### 3 hours lecture Transfer acceptability: CSU

Policies and methods of organization in business enterprises of various types and sizes. Functional components of business organization: planning, controlling, coordinating, and directing to meet organizational objectives. Establishing lines of authority and functions of departments or units with emphasis on systems management.

## BMGT 125 Introduction to Labor Relations (3) 3 hours lecture

### Transfer acceptability: CSU

Introduction to, and development of, an appreciation for labor relations; review of procedures involved in negotiation and administration of labor agreements; development of an understanding of the involvement of labor and management in a collective bargaining agreement; and an overview of the general nature of the labor management relationship and labor law as they currently exist in the United States.

| BMGT 130        | Management/Leadership Issues | (3) |
|-----------------|------------------------------|-----|
| 3 hours lecture |                              |     |

## Transfer acceptability: CSU

Examination of current issues in management and leadership including: organizing, staffing, decision making, motivating, communicating, and applying such skills to a business organization. Concepts related to group dynamics, change, conflict, organizational communications, and productivity are explored.

#### BMGT 197 Business Management Topics (.5 - 4)

Units awarded in topics courses are dependent upon the number of hours required of the student. Any combination of lecture, laboratory, or lecture/laboratory may be scheduled by the department. Refer to Class Schedule.

# Note: May be taken 4 times

Transfer acceptability: CSU

Topics in Business Management. See Class Schedule for specific topic offered. Course title will designate subject covered.

### BMGT 295 Directed Study in Business Management (1, 2, 3)

3, 6 or 9 hours laboratory

Prerequisite: Approval of project or research by the instructor and Department Chair

### Transfer acceptability: CSU

Independent study for students who have demonstrated skills and or proficiencies in business management subjects and have the initiative to work independently on projects outside the context of regularly scheduled classes. Students will work under the supervision of an instructor.

# **Cabinet and Furniture Technology** (CFT)

Contact the Trade and Industry Department for further information. (760) 744-1150, ext. 2545

Office:T-I

For transfer information, consult a Palomar College Counselor.

### **Associate in Arts Degrees -**

AA Degree requirements are listed in Section 6 (green pages).

- Cabinetmaking and Furniture Design
- Cabinetmaking and Millwork
- Furniture Making

### **Certificates of Achievement -**

Certificate of Achievement requirements are listed in Section 6 (green pages).

- Cabinetmaking and Furniture Design
- Cabinetmaking and Millwork
- Furniture Making

## **PROGRAMS OF STUDY**

## Cabinetmaking and Furniture Design

Provides the student with the theory and skills needed for employment in the field of cabinetmaking and furniture design.

Program begins with the basic safe use of tools and machines and basic woodworking processes. Specific and practical skills and knowledge of the Cabinetmaking and Furniture making industries are covered with required and elected coursework.

### A.A. DEGREE MAJOR OR **CERTIFICATE OF ACHIEVEMENT**

| Program Requirements |                                 | Units   |
|----------------------|---------------------------------|---------|
| CFT 100              | Fundamentals of Woodworking     | 2, 3, 4 |
| CFT 105              | Machine Woodworking/Furniture   | 2, 3, 4 |
| CFT 110              | Machine Tool Joinery I          | 2, 3, 4 |
| CFT III              | Machine Tool Joinery II         | 2, 3, 4 |
| CFT 153              | Studio Furniture Design I       | 2, 3, 4 |
| CFT 165              | Cabinet/Face Frame Construction | 2, 3, 4 |

| CFT 167<br>CFT 195 | Cabinetmkg/32mm European Construction<br>Finishing Tech/Touch-Up/Repair | 2, 3, 4<br>2, 3, 4 |
|--------------------|-------------------------------------------------------------------------|--------------------|
|                    | Solost 12 units)                                                        |                    |
|                    | Select 12 units)                                                        | 224                |
| CFT 149            | Hand Joinery I                                                          | 2, 3, 4            |
| CFT 151            | Veneering Technology I                                                  | 2, 3, 4            |
| CFT 155            | Classic American Chair Designs                                          | 2, 3, 4            |
| CFT 157            | Chair/Seating Prototype Construction                                    | 2, 3, 4            |
| CFT 158            | Chair/Seating Production Manufacturing                                  | 2, 3, 4            |
| CFT 161            | Tables/Prototype Construction                                           | 2, 3, 4            |
| CFT 162            | Tables/Production Manufacturing                                         | 2, 3, 4            |
| Group Two (S       | Select 12 units)                                                        |                    |
| CFT 120            | Advanced Furniture Lab                                                  | .5-3               |
| CFT 122            | Cabinetmaking Construction Lab                                          | .5-3               |
| CFT 124            | Chair and Table Construction Lab                                        | .5-3               |
| CFT 128            | Stringed Instruments Lab                                                | .5-3               |
| CFT 130            | Stringed Instruments I                                                  | 3, 4, 5            |
| CFT 131            | Stringed Instruments II                                                 | 3-5                |
| CFT 141            | Making Woodworking Tools                                                | .5-3               |
| CFT 142            | The Art and Craft of Planemaking                                        | .5-3               |
| CFT 143            | Decorative Box Making                                                   | 2, 3, 4            |
| CFT 144            | Production Furniture Making (Toys)                                      | .5,1               |
| CFT 145            | Advanced Manufacturing Production Techniques                            | .5-1               |
| CFT 148            | Marquetry, Inlay and Veneering                                          | 2, 3, 4            |
| CFT 150            | Hand Joinery Technology II                                              | 3,4                |
| CFT 152            | Veneering Technology II                                                 | 2, 3, 4            |
| CFT 154            | Studio Furniture Design II                                              | 2, 3, 4            |
| CFT 156            | Advanced Classic American Chair Design                                  | 2, 3, 4            |
| CFT 163            | Plastic Laminate Fabrication Techniques                                 | .5,1               |
| CFT 164            | Cabinet Installation                                                    | .5,1               |
| CFT 166            | Cabinetmaking/Production & Manufacturing                                | 2, 3, 4            |
| CFT 168            | Cabinetmaking/Architectural Millwork                                    | 2, 3, 4            |
| CFT 169            | Cabinetmaking/Computer Cabinet Layout                                   | .5,1,2,3           |
| CFT 170            | Workbench Design and Production                                         | 2, 3, 4            |
| CFT 171            | Furniture for the Wood Shop                                             | 2, 3, 4            |
| CFT 172            | Turbo CAD for Cabinets and Furniture                                    | 2, 3, 4            |
| CFT 173            | Bamboo Fly Rod Building                                                 | 2, 3, 4            |
| CFT 175            | Jigs and Fixtures                                                       | 2, 3, 4            |
| CFT 176            | The Lathe - An Introduction to Woodturning                              | 2, 3, 4            |
| CFT 180            | Wood Bending And Lamination/Wood Tech.                                  | 2, 3, 4            |
| CFT 185            | Machine Tool Set Up and Maintenance                                     | 2, 3, 4            |
| CFT 186            | Machine Tool/Production Carving                                         | I, 2, 3, 4         |
| CFT 187            | Introduction to Carving                                                 | 1, 2, 3, 4         |
| CFT 188            | Intermediate Carving                                                    | 1, 2, 3, 4         |
| CFT 189            | Advanced Carving                                                        | 1, 2, 3, 4         |
| CFT 190            | Specialty and Manufactured Hardware                                     | .5,1,2,3           |
| CFT 196            | Special Problems in CFT                                                 | 1, 2, 3, 4,5,6     |
| CFT 197            | Cabinet and Furniture Technology Topics                                 | .5-4               |
| CFT 198            | Advanced Wood Finishing                                                 | 2, 3, 4            |
| CFT 295            | Directed Study in Woodworking                                           | 1, 2, 3, 4,5,6     |
| TOTAL UNIT         | ۲S                                                                      | 40 – 56            |

### TOTAL UNITS

## Cabinetmaking and Millwork

Provides the student with the theory and skills needed for employment in the field of cabinetmaking and millwork. Program begins with the basic safe use of tools and machines and basic woodworking processes. Specific and practical skills and knowledge of the Cabinetmaking and millwork industries are covered with required and elected coursework.

## A.A. DEGREE MAJOR OR **CERTIFICATE OF ACHIEVEMENT**

| Program Requirements |                                 | Units   |
|----------------------|---------------------------------|---------|
| CFT 100              | Fundamentals of Woodworking     | 2, 3, 4 |
| CFT 105              | Machine Woodworking/Furniture   | 2, 3, 4 |
| CFT 165              | Cabinet/Face Frame Construction | 2, 3, 4 |
| CFT 167              | Cabinetmkg/32mm European Const  | 2, 3, 4 |