

Electives (Select 3-7 units)

ACCT 201	Financial Accounting	4
BUS 115	Business Law	3
	or	
BUS 117	Legal Environment of Business	3
RE 105	Real Estate Finance	3
RE 110	Real Estate Appraisal	3
RE 120	Legal Aspects of Real Estate	3
RE 130	Real Estate Economics	3
RE 140	Introduction to Property Management	3

TOTAL UNITS **9 - 13**

COURSE OFFERINGS

RE 100 Real Estate Principles (3)
3 hours lecture

Note: This course is one of three mandatory classes required to be completed before the Real Estate Salesperson Exam can be taken. A grade of 'C' must be earned in this course before a Real Estate Salesperson License will be awarded.

Transfer acceptability: CSU

Basic laws and principles of California real estate. Gives understanding, background, and terminology necessary for advanced study in specialized courses.

RE 105 Real Estate Finance (3)
3 hours lecture

Recommended preparation: A minimum grade of 'C' in RE 100 or real estate license

Transfer acceptability: CSU

Analysis of real estate financing, including lending policies and problems in financing transactions in residential, apartment, commercial, special purpose properties, and land. Conventional and governmental programs emphasized.

RE 110 Real Estate Appraisal (3)
3 hours lecture

Recommended preparation: RE 100 or real estate license

Transfer acceptability: CSU

An introductory course covering the purposes of appraisals, the appraisal process, and the different approaches, methods, and techniques used to determine the value of various types of property. Emphasis will be on residential and single unit property.

RE 111 Advanced Real Estate Appraisal (3)
3 hours lecture

Recommended preparation: RE 110 or 130

Transfer acceptability: CSU

Emphasis will be on the residential sales comparison and income approaches. Covers valuation principles and procedures applicable to both approaches. Includes fifteen hours of the Uniform Standards of Professional Appraisal Practice, required of students applying for the real estate residential and certified residential exam.

RE 115 Real Estate Practice (3)
3 hours lecture

Recommended preparation: RE 100 or real estate license

Transfer acceptability: CSU

Note: This course is one of three state mandatory classes required to be completed before the Real Estate Salesperson Exam can be taken.

Day to day operations in real estate roles and brokerage, including listing, prospecting, advertising, finance, taxation, investing, sales techniques and escrow. Class will include professional behavior and ethics.

RE 120 Legal Aspects of Real Estate (3)
3 hours lecture

Recommended preparation: A minimum grade of 'C' in RE 100 or real estate license

Transfer acceptability: CSU

A study of California real estate law, including rights incident to property ownerships and management, agency, contracts, and application to real estate transfer, conveyancing, probate proceedings, trust deeds and foreclosure, as well as recent legislation governing real estate transactions. Applies toward educational requirement of broker's examination.

RE 130 Real Estate Economics (3)

3 hours lecture

Recommended preparation: A minimum grade of 'C' in RE 100 or real estate license

Transfer acceptability: CSU

Deals with those trends and factors which affect the value of real estate; the nature and classification of land economics, the development of property, construction and subdivision, economic values and real estate evaluation; real estate cycles and business fluctuations, residential market trends, and real property trends.

RE 140 Introduction to Property Management (3)

3 hours lecture

Transfer acceptability: CSU

A practical approach to the principles and practices of managing income properties, including leasing, collections, and rent schedule; budget and purchasing, market economics; evictions; maintenance; taxation; and record keeping.

RE 150 Residential Appraisal (3)

3 hours lecture

Recommended preparation: RE 100 and RE 111

Transfer acceptability: CSU

Provides specialized training for licensed real estate salespersons, brokers, and appraisers in the methods and techniques used to evaluate residential property.

RE 155 Escrow and the Title Procedures (3)

3 hours lecture

Recommended preparation: RE 100 or real estate license

Transfer acceptability: CSU

Escrow procedures including the processing and close of sale and loan escrows, the familiarizations and drawing of documents, proration, title searches, title reports, and other details pertinent to efficient escrow proceedings.

RE 197 Real Estate Topics (.5 - 4)

Units awarded in topics courses are dependent upon the number of hours required of the student. Any combination of lecture and/or laboratory may be scheduled by the department. Refer to Class Schedule.

Transfer acceptability: CSU

Topics in Real Estate. See Class Schedule for specific topic offered. Course title will designate subject covered.

Recreation (REC)

Contact the Department of Health, Kinesiology and Recreation Management for further information.

(760) 744-1150, ext. 2462

Office: O-10

For transfer information, consult a Palomar College Counselor.

Associate in Arts Degrees -

AA Degree requirements are listed in Section 6 (green pages).

- Outdoor Leadership
- Recreation Agency Leader

Certificates of Achievement -

Certificate of Achievement requirements are listed in Section 6 (green pages).

- Outdoor Leadership
- Recreation Agency Leader

PROGRAMS OF STUDY

Outdoor Leadership

Provides the skills necessary for work as a leader in outdoor activities for federal, state, municipal, and private recreational agencies.

A.A. DEGREE MAJOR OR CERTIFICATE OF ACHIEVEMENT

Program Requirements

AJ 100	Introduction To Criminal Justice	3
CE 100	Cooperative Education	3 - 4
EME 100/HE 104	Emergency Medical Responder	3
HE 100	Health Education and Fitness Dynamics	3
REC 110	Community Recreation	3

Group I (Select 1 of the following courses)

KINE 206	Coaching of Women's Team Sports	1 - 2
KINE 229	Lifeguarding	1.5
KINE 230	Lifeguarding and Emergency Response	3

Group II (Select 1 of the following courses)

HE 100L	Health Performance Lab	1 - 2
KINE 114A	Beginning Walkfit	1 - 2
KINE 114B	Intermediate Walkfit	1 - 2
KINE 114C	Advanced Walkfit	1 - 2
KINE 128A	Wellness Modalities- Cardio	1 - 2
KINE 128B	Wellness Modalities-Muscular	1 - 2
KINE 128C	Wellness Modalities- Functional	1 - 2
KINE 128D	Wellness Modalities- Periodization	1 - 2

Group III (Select 1 of the following courses)

KINE 150A	Beginning Weight Training	1 - 2
KINE 150B	Intermediate Weight Training- Strength Training for Total Fitness	1 - 2
KINE 150C	Advanced Weight Training- Power Lifting and Plyometrics Training	1 - 2
KINE 204A	Off Season Sports Conditioning I	1 - 2
KINE 204B	Aerobic/Anaerobic Development	1 - 2
KINE 204B	Off Season Conditioning II- Motor Skill Development and Application	1 - 2
KINE 205A	In Season Sports Conditioning I Aerobic and Anaerobic	1 - 2
KINE 205B	In Season Conditioning II-Fine Motor Skills Maintenance	1 - 2

TOTAL UNITS 18 - 23

Recreation Agency Leader

Provides the skills necessary for work as a leader in a municipal or private recreation program.

A.A. DEGREE MAJOR OR CERTIFICATE OF ACHIEVEMENT

Required Courses

AJ 100	Introduction To Criminal Justice	3
BMGT 105	Small Business Management	3
CE 100	Cooperative Education	1 - 4
EME 100/HE 104	Emergency Medical Responder	3
HE 100	Health Education and Fitness Dynamics	3
REC 110	Community Recreation	3
REC 120	Recreational Team Sports	2

Group I (Select 1 of the following courses)

KINE 206	Coaching of Women's Team Sports	1 - 2
KINE 229	Lifeguarding	1.5
KINE 230	Lifeguarding and Emergency Response	3
MUS 197	Topics in Music	0.5 - 3

Group II (Select 1 of the following courses)

HE 100L	Health Performance Lab	1 - 2
KINE 130	Individualized Fitness Exercise	1 - 2

Group III (Select 1 of the following courses)

KINE 170A	Team Sports - Baseball Strategies	1 - 2
KINE 170C	Team Sports- Basketball Strategies	1 - 2
KINE 170E	Team Sports- Football Strategies	1 - 2
KINE 170G	Team Sports- Soccer Strategies	1 - 2
KINE 170K	Team Sports- Volleyball Strategies	1 - 2
KINE 175A	Psychology of Specific Athletic Competition - Contact	2
KINE 175B	Psychology of Specific Athletic Competition - Minimal Contact	2
KINE 175C	Psychology of Specific Athletic Competition - Non-Contact	2
KINE 175D	Psychology of Specific Athletic Competition - Skilled	2

Group IV (Select 1 of the following courses)

KINE 210	Professional Prep for Football - Theory and Mental Preparation	3
KINE 210L	Professional Prep for Football Lab- Biomechanic Application	1 - 1.5
KINE 211	Professional Prep. for Basketball - Theory and Mental Preparation	3
KINE 211L	Professional Preparation for Basketball Lab	1 - 1.5
KINE 212	Professional Prep for Baseball- Theory and Mental Preparation	3
KINE 212L	Professional Prep for Baseball Lab - Biomechanic Application	1 - 1.5
KINE 215	Professional Prep for Wrestling - Theory and Mental Preparation	3
KINE 215L	Professional Prep Wrestling Lab - Biomechanic Application	1 - 1.5
KINE 216	Professional Prep for Golf- Theory and Mental Preparation	3
KINE 216L	Professional Prep for Golf Lab - Biomechanic Application	1 - 1.5
KINE 217	Professional Prep Tennis - Theory and Mental Preparation	3
KINE 217L	Professional Prep Tennis Lab - Biomechanic Application	1 - 1.5

TOTAL UNITS 21.5 - 31

COURSE OFFERINGS

REC 110 Community Recreation (3)

3 hours lecture

Transfer acceptability: CSU

Scope of community recreation; basic philosophy of leisure time agencies and organizations for youth; program planning; playground practices; basic systems of organization; and policy formation.

REC 115 Recreational Leadership (3)

3 hours lecture

Transfer acceptability: CSU

Program planning and principles of group leadership; organized games and special events, playground management.

REC 120 Recreational Team Sports (2)

2 hours lecture

Transfer acceptability: CSU

The planning, organizing, of team sports designed to serve the interest of all people in a recreational setting. The course is designed to provide the methods and organization for group instruction in team sports including softball, soccer, touch football, volleyball, and basketball.

Registered Dental Assisting

See Dental Assisting