

PALOMAR COLLEGE
COURSE OUTLINE OF RECORD FOR
DEGREE CREDIT COURSE

Transfer course A.A. degree applicable course
(check all that apply)

COURSE NUMBER AND TITLE: BUS 115 Business Law

UNIT VALUE: 3

MINIMUM NUMBER OF SEMESTER HOURS: 48

BASIC SKILLS REQUIREMENTS: Appropriate language skills.

ENTRANCE REQUIREMENTS None.

PREREQUISITE:

COREQUISITE:

RECOMMENDED PREPARATION:

SCOPE OF COURSE: Law in its relationships to business contracts, agency, bailment, and sales.

SPECIFIC COURSE OBJECTIVES: Successful students will

1. identify and explain the basic principles underlying our legal system;
2. identify and explain the required components of contracts in general;
3. identify and explain the special contractual areas of bailments, agency, and sales;
4. compare and analyze contrasting situations and viewpoints within the context of the principles of law outlined in the course;
5. evaluate the legal principles applicable to a particular set of facts and deduce a valid conclusion consistent with the legal principles promulgated during the course.

CONTENT IN TERMS OF SPECIFIC BODY OF KNOWLEDGE:

This course is taught by several instructors. Individual instructors may place slightly different emphasis on the following subject matter:

- A. Law and the Court Systems

1. California court and statutory law
 2. Civil Law, Law of Equity
 3. Ethics
 4. Tort Law
 5. Criminal Law
 6. United States Common Law as developed by the U.S. court system
 7. English Common Law
 8. Finding Cases and Law
 9. Nature of Legal Proceedings
 10. Constitutional Law
 11. Environmental Law
 12. Bailments
- B. Contracts
1. Nature and Essential Elements
 - a. Mutual Assent: Offer and Acceptance
 - b. Competent Parties
 - c. Consideration
 - d. Legal Purpose
 2. Reality of Assent
 3. Contracts Required to be in Writing
 - a. Statute of Frauds
 4. Parole Evidence Rule
 5. Performance, Breach, and Discharge
 - a. Statute of Limitations
 6. Rights of Third Parties
 - a. Third party beneficiary
 - b. Assignments
 - c. Delegation
- C. Agency
1. Creation of Agency
 2. Powers, Duties, and Liabilities of Agent
 3. Principle and Third Parties
 4. Termination of Agency
 5. Employer/Employee Relationship
- D. Sales
1. Basic Concepts
 2. Contractual Aspects of the Sales Contract
 3. Passage of Title and Risk of Loss
 4. Rights and Remedies of Seller and Buyer
 5. Warranties, Express and Implied
 6. Products Liability Law
 7. Truth in Warranties Act
 8. California Products Liability Law
 9. Bulk Transfers

REQUIRED READING:

Jentz, Gaylord A., et al., eds. West's Business Law. 8th edition.
 St. Paul: West Publishing Co.,. Chapters covered relate to content listed above.

SUGGESTED READING:

Jentz, Gaylord A., et al., eds. West's Business Law Study Guide. 8th edition.
St. Paul: West Publishing Co.

REQUIRED WRITING: Students will

A. perform critical mental assessments by providing written evaluations of legal case problems and questions provided by the instructor or as contained in the text. The length of this assignment may vary, but will in all cases be greater than one paragraph and only rarely exceed two pages.

OR: Because legal analysis requires both written and verbal critical thinking ability;

B. respond with critical (legal) reasoning verbally to legal case problems and questions provided by the instructor or as contained in the text.

OUTSIDE ASSIGNMENTS:

Students are expected to spend a minimum of three hours per unit per week in class and on outside assignments, prorated for short term classes.

Preparation may include activities such as readings in assigned text, review of lecture material and/or notes, assigned case problems, and library or other source investigative projects.

INSTRUCTIONAL METHODOLOGY:

Will vary by instructor. Usually the lecture or lecture/discussion method will be the prime vehicle. Videos, guest lectures, and field trips may also be employed.

Check all that apply:

- lecture
- laboratory
- lecture-laboratory combination
- directed study

This course may be offered as a distance education course and meets Title 5 regulations 55370, 55372, 55374, 55376, 55378, and 55380.

Yes No

If yes, check all that apply:

- Television Course (Video one-way, e.g. ITV, video cassette, etc.)
- Online Course (Text one-way, e.g. newspaper, correspondence, electronic file, etc.)
- Two-Way Video Conferencing (Two-way interactive video and audio)
- One-Way Video Conferencing (One-way interactive video and two-way interactive audio)
- Computer Assisted Instruction (A specialized form of mediated instruction relying primarily on student access to information and prepared lessons or teaching materials)

through a computer terminal, but not under immediate supervision of a qualified instructor.)

GRADING POLICY AND STANDARDS (include methods of determining whether the stated objectives have been met by students):

This course is taught by several instructors. The grading policy that follows is quite typical of that being used by those instructors. However, it is probable that minor individual variations will exist.

Unit Tests	50%
Classroom Participation	10%
Written Assignments	15%
Final Exam	25%

The grade scale is typically:

90	-	100%	=	A
80	-	89%	=	B
70	-	79%	=	C
60	-	69%	=	D
Less than 60%			=	F

IS COURSE REPEATABLE FOR REASON(S) OTHER THAN DEFICIENT GRADE?

Yes No Number of times course may be taken for credit: 1

If yes, identify specific provision of Title 5 Division 2 section(s) 55761-55763 and 58161 which qualifies course as repeatable:

CONTACT PERSON: Dennis Martinek, ext. 2359

SIGNATURES ON FILE
