SUBJECT: RATIFY CONTRACT WITH ABTECH SYSTEMS INC. FOR AWARD OF BID # B-8003 FOR HP-UX SERVER AND COMPATIBLE DATA STORAGE DEVICES

OVERVIEW

At their meeting of October 9, 2007, the Governing Board authorized Bonnie Ann Dowd, Vice President, Finance and Administrative Services, or Ken Jay, Director, Business Services, to execute a contract with one of the three lowest responsive bidders for new modified Bid # B-8003 for HP-UX Server & Compatible Data Storage Devices, which will provide the hardware and software to comprise a PeopleSoft Version 9 HR Student Computing Environment, subject to later ratification by the Governing Board. The specified equipment needs to be installed by approximately December 10, 2007. In order to meet that updated completion date, a contract had to be awarded to the selected vendor as soon as possible after the bid opening.

DISCUSSION

A notice was published in the San Diego Daily Transcript on September 13 and September 20, 2007, for Bid # B-8003, which called for bids for an experienced reseller to furnish, install, and configure the specified previously sold and refurbished equipment at the District's San Marcos Campus as well as to provide both preventative and remedial maintenance on said equipment for a period of five years after the installation. The District reserved the right to discontinue the annual equipment maintenance coverage prior to the start of any of the forthcoming four renewal periods.

A total of 25 vendors were notified of the bid. By the closing date of October 2, 2007, at 2:30 PM, the only vendor to submit a bid was Abtech Systems Inc., Carlsbad, CA. Don Sullins, Interim Director, Information Services, reviewed the bid, and verified to Purchasing that it was responsive and acceptable, and recommended award of the contract to Abtech. The detailed bid prices from Abtech are listed on the following Abstract for Bid # B-8003. The initial contract award / purchase order to Abtech is summarized below:

Description	**Total Amount, including Taxes**
Initial Equipment Purchase & Installation, less Trade-In Credit	$215,623.70
Year # 1 Equipment Maintenance Costs	$ 29,062.00
Total First Year Costs	**$244,685.70**

FINANCIAL IMPLICATIONS

Funding for the initial purchase and installation of the equipment in the amount of $215,623.70 is from Prop. M Funds. Funding for the first year equipment maintenance service in the amount of $29,062.00 is from Information Services Departmental Funds.

RECOMMENDATION

It is recommended that the Board ratify the initial contract in the amount of $244,685.70 with Abtech Systems Inc. as the lowest and sole responsive bidder for Bid # B-8003 for the HP-UX Server & Compatible Data Storage Devices. The District may continue to renew yearly equipment maintenance coverage, at the applicable bid rates, on an annual basis, over the following four years.

ABSTRACT FOR BID # B-8003 FOR HP-UX SERVER & COMPATIBLE DATA STORAGE DEVICES
For Bid submitted by ABTECH SYSTEMS INC., 2042 Corte del Nogal, Ste. D, Carlsbad, CA 92011

Bid Item #	Bid Item Description		Extended Bid Price / Amount
Equipment Purchase, Installation Services, etc.:			
1	HP9000 rp4440 Server; quantity of 2 identically configured @ $38,820.00 each		$ 77,640.00
2	LSI Engenio 3994 Storage System		$ 98,421.00
3	Quantum Scalar i500 Base Tape Library		$ 21,548.00
	Equipment Sub-Total:		**$ 197,609.00**
4	Delivery Fees		-0-
5	Installation Services		$ 1,600.00
6	Configuration, Performance Tuning, District Staff Assistance & Training		$ 1,600.00
7	Travel and Living Expenses if billed separately		-0-
8	Any California Electronic Waste Recycling Fee or any other fees		-0-
9	California Sales taxes on all applicable Items # 1 through # 8 *(Per Bidder, Bid Items # 4 through # 8 are not taxable.)*		$ 15,314.70
10	*OPTIONAL* Trade-In Credit for District's existing HP3000		<$ 500.00>
	Equipment Purchase & Installation Cost Sub-Total:		**$ 215,623.70**
Preventative & Remedial Maintenance Costs for the above Equipment:			
11	For HP9000 rp4440 Server; for Quantity of 2 identically configured	**Year # 1**	**$ 12,408.00**
12		Year # 2	$ 12,408.00
13		Year # 3	$ 12,408.00
14		Year # 4	$ 26,736.00
15		Year # 5	$ 26,736.00
16	For LSI Engenio 3994 Storage System	**Year # 1**	**$ 14,199.00**
17		Year # 2	$ 14,199.00
18		Year # 3	$ 14,199.00
19		Year # 4	$ 15,800.00
20		Year # 5	$ 15,800.00
21	For Quantum Scalar i500 Base Tape Library	**Year # 1**	**$ 2,455.00**
22		Year # 2	$ 2,455.00
23		Year # 3	$ 2,455.00
24		Year # 4	$ 2,455.00
25		Year # 5	$ 2,455.00
26	Applicable Sales Taxes on Bid Items # 11 through # 25 for Years # 1 through # 5		-0-
	Maintenance Cost for all 5 Years Sub-Total:		**$ 177,168.00**
	GRAND TOTAL BID EVALUATION COST: (Sum of all Bid Items # 1 through # 26, <u>except</u> Item # 10 Optional Trade-in Credit)		**$ 393,291.70**
	RECAP OF TOTAL FIRST YEAR COSTS: (Net Equipment Purchase Cost, plus <u>Trade-In Credit</u> & Year # 1 Maintenance Costs)		**$ 244,685.70**