

Palomar College Catalog 2009-2010

Insurance (INS)

Contact the Business Administration Department for further information.
(760) 744-1150, ext. 2488
Office: B-18

Associate in Arts Degrees -

AA Degree requirements are listed in Section 6 (green pages).

- Commercial and Personal Insurance Services

Certificates of Achievement -

Certificate of Achievement requirements are listed in Section 6 (green pages).

- Commercial and Personal Insurance Services

Certificates of Proficiency -

Certificate of Proficiency requirements are listed in Section 6 (green pages).

- Insurance Services

PROGRAM OF STUDY

Commercial and Personal Insurance Services

This program is designed to prepare students for entry into the insurance industry and to provide further training for individuals who have recently entered the insurance industry.

A.A. DEGREE MAJOR OR CERTIFICATE OF ACHIEVEMENT

Program Requirements	Units
ACCT 103 Financial Accounting	4
ACCT 104 Accounting Spreadsheet Laboratory	1
BUS 100 Introduction to Business	3
BUS 110 Business Mathematics	3
BUS 115 Business Law	3
BUS 170 Word for Business – Basic	1
BUS 176 Excel Intermediate	1
BUS 180 Access for Business	1
BUS 205 Business Writing	3
INS 100 Introduction to Insurance	1
INS 110 Principles of Property and Liability Insurance	3
INS 115 Personal Insurance	3
INS 120 Commercial Insurance	3
INS 125 Insurance Codes and Ethics	1
CE 100 Cooperative Education	1-4

TOTAL UNITS 32 - 35

The program parallels the one developed by the Business Education Statewide Advisory Committee for California Community Colleges in 2004 and 2005.

Insurance Services

Provides a program to prepare the student for an entry-level insurance position, or allows an individual with a four-year degree or a person currently in the insurance industry to acquire further training to specialize and/or advance his/her career within the field.

CERTIFICATE OF PROFICIENCY

Program Requirements	Units
INS 100 Introduction to Insurance	1
INS 110 Principles of Property and Liability Insurance	3
INS 115 Personal Insurance	3
INS 120 Commercial Insurance	3
INS 125 Insurance Code and Ethics	1
CE 100 Cooperative Education	1 - 4

TOTAL UNITS 12 - 15